



LGBT
LIFE
CENTER

IMPACT REPORT

FY 22-23

20 MISSION 23 & VALUES

Mission

LGBT Life Center is a trusted leader that empowers the LGBTQ+ communities and all individuals affected by HIV through improving health and wellness, strengthening families and communities, and providing transformative education and advocacy.

Values

welcoming
professional
optimistic

bold
trusted
progressive



2023 all staff meeting

Through invaluable partnerships with businesses like Norfolk Botanical Gardens, we consistently organize events at some of Norfolk's most breathtaking venues.

20 OUR 23 VISION

Reflecting on my 22 years with the Center, and our nearly 35 years of service, I'm struck by the remarkable journey we've embarked on — a path filled with achievements, challenges, and shared triumphs. This past year, in particular, stands out as a testament to our resilience and commitment to the LGBTQ+ community.

The Center, throughout its history, has been a beacon of hope and support, offering LIFE-changing and LIFE-saving assistance to those who need us, often before they even realize it. Every day, we help people live better lives. There is nothing more important. Every day, I see our community showing up for each other. To survive and thrive as LGBTQ+ people, we must do so together. Our collective history has shown us that we can overcome obstacles and reach beyond negative circumstances. In fact, that's how we make history. That is how we heal, and that's how we succeed.

This year, we faced numerous challenges, from finding housing solutions for our unhoused community members to linking individuals to medical and mental health care, in a landscape with limited culturally affirming providers. We also grappled with securing necessary funding for essential services like food and transportation. Despite these hurdles, our dedication never wavered — we are 'Doers,' constantly striving to find solutions, sometimes stepping out of our comfort zone to expand the scope and impact of our programs.

Our efforts this year have been monumental — from expanding our programming to laying the groundwork for two medical clinics and two pharmacies. These projects are a leap towards creating safe, affirming spaces where LGBTQ+ individuals are the focus.

As we look forward, we invite you to join us in this mission. Engage, volunteer, work alongside us, or support us through donations. Your involvement is crucial in uplifting a community that is too often marginalized. Together, we can counter the rising tide of anti-LGBT rhetoric and discriminatory legislation. We are more than ready to face these challenges, because at The Center, doing this work isn't just a responsibility — it's our commitment to those we serve.

2024 will be an incredible transformation for our agency not only in services, but also physical footprint to meet the ever-changing needs of our community and those we serve. We will keep you updated throughout the year as our entire staff and board work tirelessly to close the health equity gap for LGBTQ+ folk in our community.

Thank you for being on this journey with us whether it is your first year or your 35th year supporting our agency.

Full of Life,



Stacie Walls,
Chief Executive Officer
LGBT Life Center

THE TEAM

2024 Leadership Team

Stacie Walls

Chief Executive Officer

Evelyn Lopez,

Chief Programs Officer

Irma Hinkle,

Sr. Director, Grants & Contracts

Christopher Reybrouck,

Sr. Director, Strategy & Operations

Julie Snell,

Director, Housing

Kristin St. Louis,

Director, Client Services

Corey Mohr,

Director, Communications

Michelle Reed,

Director, Community Engagement

Bryan Armock,

Director, Operations

Britney Breitsch,

Director, Finance

Our 2024 Board of Directors

Lisa Stafford,

President

Edward "Sandy" Lawrence,

Vice President

Penny Sanchez,

Treasurer

Drew Moskowicz,

Secretary

Ken Nelms,

Member

Troye Levin,

Member

Quan McLaurin,

Member

+ 50 staff!

20 MILE 23 STONES



Admiral Levine Visits LGBT Life Center to Discuss Community Health

On Tuesday, October 24, 2023, LGBT Life Center had the honor of welcoming Admiral Rachel Levine, Assistant Secretary of Health for the U.S. Department of Health and Human Services. Her visit marked a significant moment for our community, as we engaged in meaningful dialogue about the future of LGBTQ+ health and strategies to end the HIV epidemic.

Our Offices at Robin Hood Road & Hampton Get a Makeover

2023 has been a year of change, transformation, and renewal. Construction and rebirth will take us into early 2024. By mid-year, these efforts will blossom into an LGBT Life Center that serves both sides of the water with two fully renovated facilities hosting on-site pharmacies, LGBTQ+ affirming clinics with culturally competent staff, and dedicated community space. And as we have for 35 years, we will continue to provide HIV support, care navigation, housing, pantry support, and so much more.



Ending an Era, We Sold Granby House, Our Original Home 35 Years Ago

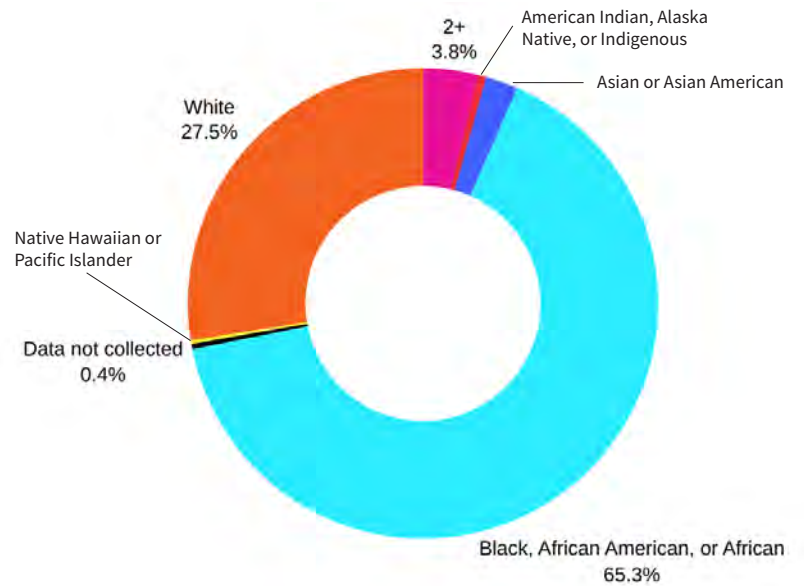
When we started back in 1989, we were known as CANDII (Children's AIDS Network Designed for Interfaith Involvement). Over the years, as HIV changed, we changed. For a long time, Granby House was our forever home. But as we enter a new era, with many more staff, a much larger physical footprint and service area, and changes in our facility needs, we made the decision to let go of our founding home and move into our future homes.

2023 COMMUNITY IMPACT

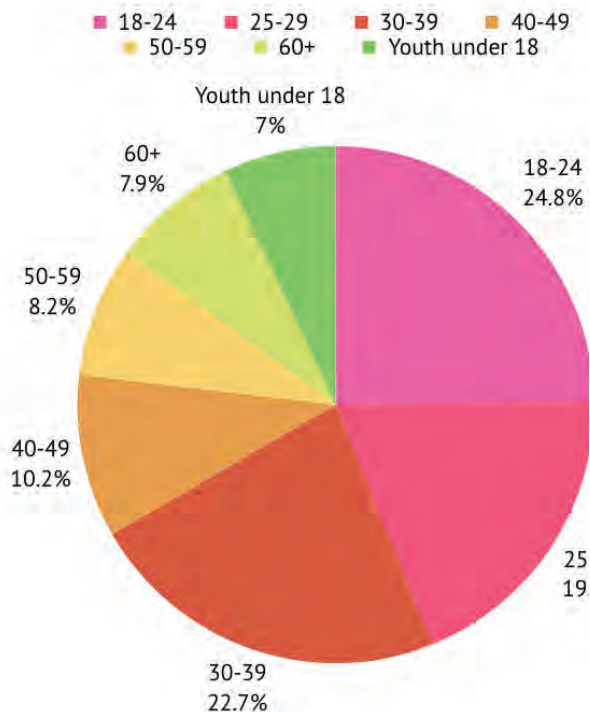
fiscal year 22-23

2+ races indicated	3.77%
American Indian, Alaska Native, or Indigenous	0.57%
Asian or Asian American	2.23%
Black, African American, or African	65.32%
Data not collected	0.36%
Native Hawaiian or Pacific Islander	0.24%
White	27.51%

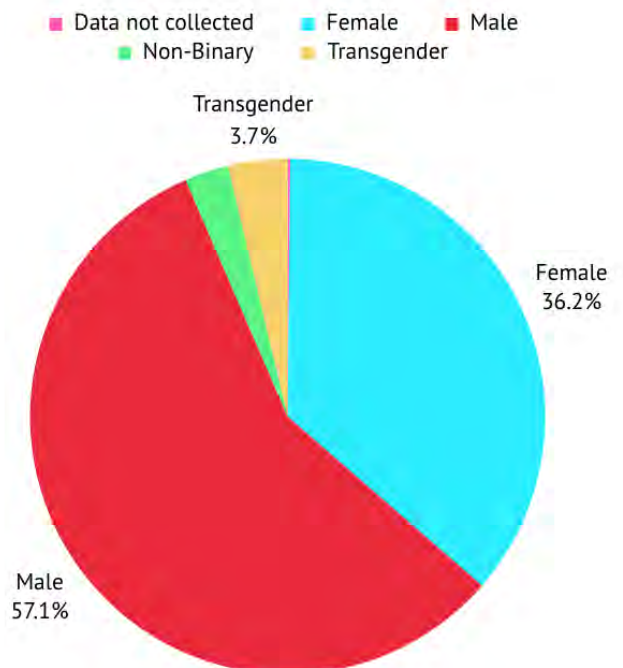
Client Demographics



Age



Gender Identity



TESTING & WELLNESS

fiscal year 22-23



FREE TESTING

Health and wellness knowledge is the very heart of what we do. It's not only helped us through an epidemic, it's sustained a new generation of thriving queer communities.

#GenerationalProgress

1,919

hiv tests

3,836

sti/hvc tests

90,057

condoms distributed

HOUSING & PANTRY

fiscal year 22-23

322

households
served

545

individuals



FOUNDATIONAL

We know that housing is health care; it's hard to take care of your physical or mental health if you are unhoused or hungry. That's why we've built housing and pantry into our comprehensive health and wellness strategy.

#GenerationalProgress

pantry support for

426

households,
including holiday
food baskets

CLIENT SUCCESS

our people

Housing Our Community

After spending over 3 years unhoused in Virginia Beach, I was referred to LGBT Life Center's rapid rehousing program. I was facing numerous barriers to housing and didn't know if I would ever be able to live independently. I was able to connect with a housing specialist at LGBT Life Center, and I was finally approved for a unit and obtained a Section 8 voucher. Through perseverance and the support of LGBT Life Center staff, I was able to achieve my goal of finding a permanent home.



Health Care is Holistic

I started as a client through LGBT Life Center's Healthy Living Project. I was depressed and thinking about suicide, and wasn't in a place where I wanted The Center's help. Their Health Navigator, Ricky Stith, tried to reach out to me several times, but I wouldn't answer or would hangup. I wasn't ready. Eventually, I did reach back out to Mr. Ricky, and he helped me get in a better headspace. Through counseling, I've managed to feel stable and get a full time job for the past 6 months.

Client success stories are real. Names, images, and other personal identifying information has been changed for client privacy. Stories are a combination of client's own words and accounts of LGBT Life Center's staff that provided direct services.

20 COMMUNITY 23 EVENTS

fiscal year 22-23



EXPANSION & GROWTH

our future

Where we're heading

By mid-2024, LGBT Life Center will open facilities that serve both sides of the water, including two fully renovated facilities hosting on-site pharmacies, LGBTQ+ affirming clinics with culturally competent staff, and dedicated community space. And as we have for 35 years, we will continue to provide HIV support, care navigation, housing, pantry support, and so much more.



Introducing



We've learned that a holistic approach to care provides the best outcomes. Our pharmacy will have LGBTQ+ and HIV-experts that understand the unique needs of our communities. On-site pharmacies will also provide a one-stop-shop for clients. A client will be able to speak to their care navigator, doctor, and pharmacist in one trip, reducing barriers and improving health and wellness.

20 OUR 23 FINANCES

fiscal year 22-23

Revenue and Support	2023*	2022	2021
Grant Revenue.....	\$5,732,013	\$5,608,088	\$6,135,074
Fundraising.....	\$357,467	\$376,618	\$627,710
Pharmacy Income.....	\$4,057,520	\$8,828,511	\$4,206,195
Program service Fees.....	\$155,779	\$255,522	\$217,184
Misc Income.....	\$85,429	\$48,239	\$240
Total Revenue and Support.....	\$10,388,208	\$15,116,978	\$11,188,706

Salary and Related Expenses	2023*	2022	2021
Salary and Benefits.....		\$3,902,796	\$3,574,445
Office, Staff, Facility, IT, and Misc.....		\$939,913	\$782,710
Direct Program Assistance.....		\$2,269,263	\$2,050,128
Pharmacy.....		\$7,238,443	\$3,254,156
Professional Service Fees.....		\$526,617	\$278,736
Total Expenses		\$14,877,050	\$9,940,175
Net Assests	\$2,234,606	\$2,675,435	\$2,543,384

**currently under routine audit, numbers not finalized*




LGBT
LIFE
CENTER

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newsletter



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#LOVEYOURLIFE